USE THIS SPACE FOR ADDITIONAL COMMENTS AND COMPETITIVE INFORMATION, ADDITIONS TO MAILING LIST, PRODUCT COMPLAINTS, ETC. /Z CALL REPORTS WAIT_ WAIT_ WAIT_ _TIAW TRAVEL _WAIT_ INTERVIEW TRAVEL INTERVIEW **TRAVEL** INTERVIEW INTERVIEW TRAVEL INTERVIEW TRAVEL TIME USED (MINUTES) (MINUTES) (MINUTES) (MINUTES) (MINUTES) **ACCOUNT** INDIVIDUAL **ADDRESS** COMPANY DEPT. COMPANY TYPE OF CALL (CHECK) SALE MADE SALE MADE SALE MADE COURTESY SALE MADE SALE MADE COURTESY **COLD CANVASS** COURTESY COLD CANVASS COURTESY COLD CANVASS COLD CANVASS COURTESY COLD CANVASS TERRITORY NAME By Salesman □ BY SALESMAN ☐ BY OFFICE ☐ NONE ☐ **ACTION REQUIRED** DESCRIBE Describe DESCRIBE DESCRIBE DESCRIBE DATE BY WHEN? BY WHEN? By When? By Office □ BY WHEN? BY WHEN? None □

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